



Xi' an HuQiang Elevator Fittings .Co.Ltd

Company Mission: The world's best supply chain integration service provider for elevator series products

Company Vision: Let the strugglers reap happiness

Company values: Happiness Struggle Unity Cohesion

Your One-stop Partner For All Brand
Elevator And Escalator Parts!

LET'S START

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- 03 Market
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PART.01

Corporate

Presentation



About H&Q



Xi'an Huqiang Elevator Fittings company was established in 2002, which is the biggest elevator and escalator parts supplier in northwest of China now.

FOUND IN
2002

EMPLOYEE
200+

CLIENTS
1000+

Our company is located at Xi'an, the office covering over 1000 m², and the warehouse also covering over 1000 m². We have more than 200 employees, 70% have more than 5 years of working experience in the elevator industry.

Development

2002

Established in 2002, and focus on the domestic market.

01

2010

The local market tends to be stable, export trade begins, Spanish and Russian department established

02

2015

Became the largest elevator fittings corporation integrating warehousing with marketing in northwest area of China, Saudi Arabia branch established.

03

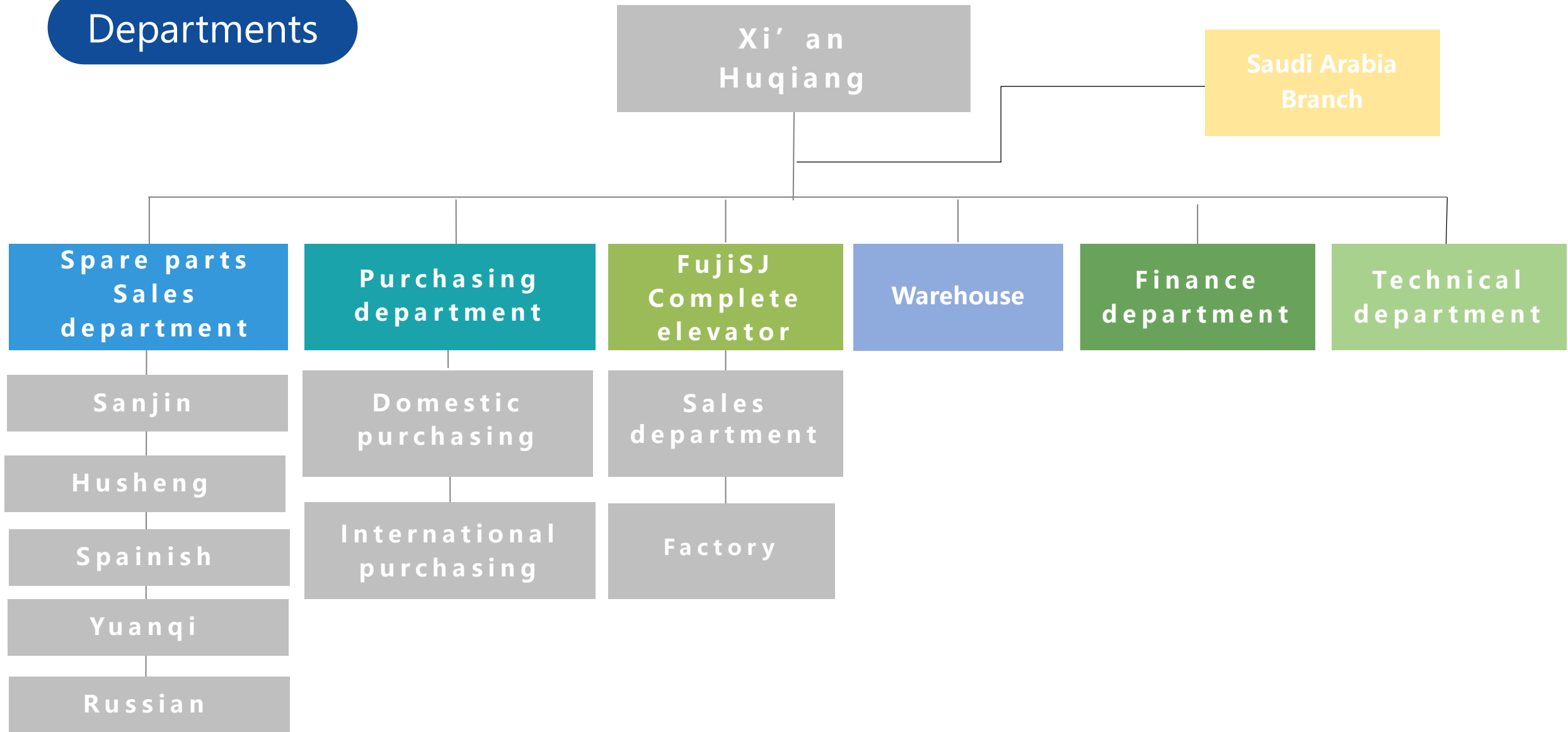
2018

Acquired the elevator factory in Suzhou and found the complete elevator brand FujiSJ.

Up to now, we have sold more than 1000 sets of complete elevator

04

Departments



Saudi Arabia Branch

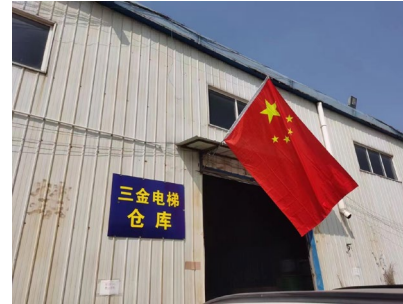
Saudi Arabia branch founded in 2015,
have 5 staffs yet, office and warehouse
covering 350 m², customers are mainly
from the Middle East area.



Warehouse

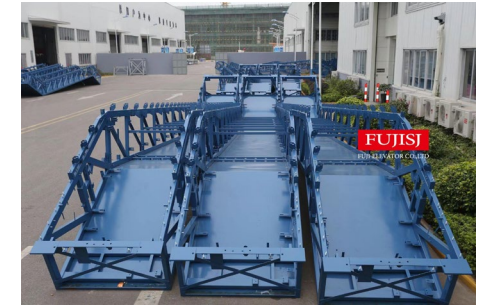
Our company warehouse covers an area of 1000 m², have 10 staffs.

Located in Zhuhong Logistics Park, the warehouses of some well-known brands such as Haier and Samsung are also located here.



Elevator factory

- The factory located in Suzhou, covers an area of more than 400 acres, has more than 2,000 employees, and has a technical research and development team of nearly 100 people.
- Average monthly sales of 30 sets of elevator
- Exported to more than 50 countries around the world, and has agents in more than 10 countries such as Ethiopia, Nigeria, and Qatar



Exhibition



2016 in Dubai



2015 in Moscow



2016 in Mumbai



2018 in Indonesia

PART.02

Products



Elevator brands



Sourcing and channel



Elevator company

We have signed a long-term cooperation agreement with Kone, Otis, Mitsubishi and other famous brands' company to ensure that all parts are original, and their engineers can offer after-sales technical support, including set programs of boards.



OEM factory

For some parts which made in China, we could directly purchase from factory, the price is better and quality is the same with original



Spare parts manufacturer

For customers who assemble elevator or do modernization projects, we can purchase parts in large quantities by the name of FujiSJ, to get price advantage, such as traction machines, handrails, steel wire ropes, light curtains...

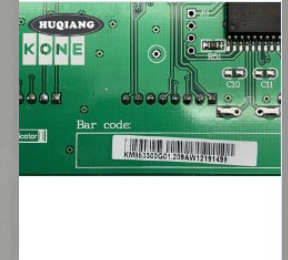


International Purchasing

We import parts from Finland Kone, France Otis, Spain TKE, Brazil TKE, Spain Orona.....

Elevator Parts

Elevator PCB



Elevtaor door assembly



Elevtaor button, LOP and COP

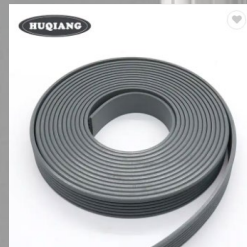
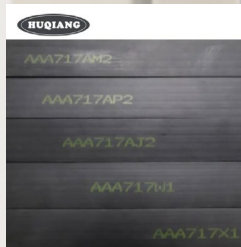


Elevator Parts

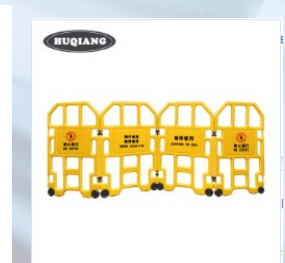
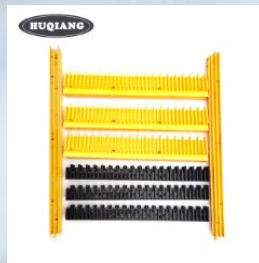
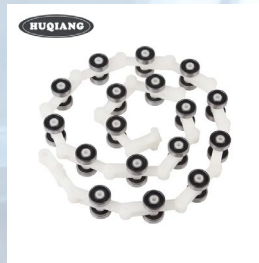
Elevtaor inverter



Elevtar spare parts



Escalator parts



Certificate

[illegible]


法尔福

法尔福（上海）有限公司
 PEFER STEEL WIRE ROPE (SHANGHAI) CO., LTD.
 质量证明书
Product Certificate
 生产许可证: XK5-005-0171

品名/Name of commodity : 钢丝绳	
合同/Commission No. : EP95-193-043PS	
规格/Type : <u>3X19S-NFC</u>	总长度/Length : <u>3.43m</u>
公称直径/Nominal dia. : <u>12</u> mm	生产日期 : <u>2025.03.23</u>

钢绳规格及重量/Steel rope specification and weight


钢绳名义直径/Steel wire diameter (mm)	GB/T	
钢绳名义破断力/Steel wire breaking force (kN)	8903-2005	
最小破断力/Minimum Breaking Load	80.2kN	
名义破断力/Nominal Breaking Load	合格/Eligible	

钢绳规格及重量/Steel rope specification and weight

钢绳公称直径/Steel wire diameter (mm)	0.04	0.49
公称抗拉强度/Tensile wire strength (N/mm2)	1375	1775
强度试验/Breaking test	合格/Eligible	合格/Eligible
扭转试验/Torsion test (次)	合格/Eligible	/
捻制力/Torque force (%)	/	合格/Eligible

备注: 无劣力
 备注: 无劣力

审核: 张秀秀
 审核: 张秀秀



1. ESTABLISHED IN THE UNITED STATES OF AMERICA
 2. INCORPORATED IN THE STATE OF CALIFORNIA, U.S.A.
 3. LICENSED CONTRACTOR - NO. 92-0000021-01

4. PROJECT: 10000 S. DOWNEY AVE. (SANTA ANITA TRAIL)
 5. PROJECT NO.: 10000 S. DOWNEY AVE. (SANTA ANITA TRAIL)

Customer: **DR. HENRIK WITTE** Job No.: **100000100**

Organization: **DR. H. WITTE & SONS, INC.** Date: **1 - 8 - 80**

Project Location: **10000 S. DOWNEY AVE., S. ANITA TRAIL** Area: **10000 S. DOWNEY AVE.**

Applying Code: **10000 S. DOWNEY AVE. (SANTA ANITA TRAIL)**

Unit Analysis

Grade	Unit	Actual	Estimated	Unit	Estimated	Unit	Estimated	Unit	Estimated
Grade	Unit	Actual	Estimated	Unit	Estimated	Unit	Estimated	Unit	Estimated
Excavating (Exc)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Fill (Fill)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Gravel (Gr)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Concrete (Con)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Rebar (Reb)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Formwork (Form)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Paint (Paint)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Other (Other)	10000	10000	10000	10000	10000	10000	10000	10000	10000

Summary

Grade	Unit	Actual	Estimated	Unit	Estimated	Unit	Estimated	Unit	Estimated
Excavating (Exc)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Fill (Fill)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Gravel (Gr)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Concrete (Con)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Rebar (Reb)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Formwork (Form)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Paint (Paint)	10000	10000	10000	10000	10000	10000	10000	10000	10000
Other (Other)	10000	10000	10000	10000	10000	10000	10000	10000	10000

Notes

1. The above unit analysis is based on the information provided by the customer.

2. The above unit analysis is subject to change without notice.

3. The above unit analysis is not a contract.

4. The above unit analysis is not a warranty.

5. The above unit analysis is not a guarantee.

6. The above unit analysis is not a promise.

7. The above unit analysis is not a statement of fact.

8. The above unit analysis is not a representation.

9. The above unit analysis is not a disclosure.

10. The above unit analysis is not a statement of opinion.

John J. M.

Approved by J. J. M. Manager

KISHINE LTD., OREGA

<h1 style="text-align: center;">TCT</h1> <h2 style="text-align: center;">Certificate of Compliance</h2>			
<p>Certificate No. : TCT110410004C</p> <p>Client : V&ECC European Companies Limited</p> <p>Address : Eurowest, 194 VETEK, ISRAEL</p> <p>Manufacturer : WINDRO WECO OPTOELKTRONIKS CO.LTD</p> <p>Address : NO.81 Langshan Street Road, Suzhou, Jiangsu, China</p> <p>Product : ELEVATOR DOOR DETECTOR</p> <p>Model No. : CS GC 5A</p> <p>Test mark : N/A</p>			
<p>The above products have been tested by us with latest standards and found in compliance with the current EMC 2014/53/EU. It is possible to use CE marking to demonstrate the compliance with the EMC.</p>			
<p>Test standards :</p> <p>EN 12191-2:4</p> <p>EN 61000-3-2:2014</p> <p>EN 61000-3-3:2013</p> <p>EN 12191-2:13</p>	<p>Report Number :</p> <p>TCT110410004</p>	<p>Issued By :</p> <p>TCT</p>	<p>Valid Date :</p> <p>18.04.2017</p>
<p>The statement is based in a single evaluation of one sample of above mentioned products. It does not rely on assessment of the whole production and does not permit the use of the test mark logo.</p>			
 			
<p>Shenzhen TCT Testing Technology Co., Ltd.</p> <p>Address: 401-001-101, No. 91-71, YU-71071038, Fax: 86-755-29727222, Email: tct@tct.com.cn</p>			

合 格 证

本产品经过严格检验，产品性能和安全可靠性技术指标完全符合《电梯制造与安装安全规范》（GB7588-2003）：EN81-1:1998 的要求，准予出厂。

Qualification Certificate

This product through overall and strict testing, product function and technical index of security and reliability are completely according with (safe standard for elevator manufacture and installation) (GB7588-2003; EN81-1:1998)

调 试 证 明 书

ADJUSTMENT CERTIFICATE

名 称 NAME	设备型号 SPECIFICATION	号 号 TYPE	XBB119-GZ	
件号 PIE NO	00000000	图 号 NO.	12104762	
型式试验证书编号 TYPE TEST CERTIFICATE NO.		X F310-004-12 0039		
电梯额定速度 RATED SPEED (m/s)		2.0		
技术规格 TECHNICAL INDEX	电气制动速度 SWITCH SPEED (m/s)	711	2.3-2.44	
	电气制动速度 SWITCH SPEED (m/s)	000	1.0	
	额定速度 NOMINAL SPEED (m/s)	000	2.0	
	额定速度 NOMINAL SPEED (m/s)	000	1.0	
	额定速度 NOMINAL SPEED (m/s)	711	2.3-2.44	
	额定速度 NOMINAL SPEED (m/s)	000	1.0	
额定速度 NOMINAL SPEED (m/s)		100-2000		
调 试 记 录 TEST RECORD				
电气制动速度 SWITCH SPEED (m/s)	711 2.306	711 2.37	711 2.37	711 2.37
电气制动速度 SWITCH SPEED (m/s)	000 2.306	000 2.37	000 2.37	000 2.37
额定速度 NOMINAL SPEED (m/s)	000 2.310	000 2.400	000 2.310	000 2.310
额定速度 NOMINAL SPEED (m/s)		1000		
检验日期 CHECK DATE		2012-11-11		
合格 PASSED		合格 PASSED		

调试：日期 ADJUSTMENT DATE: 2012-11-11 调试：日期 INSPECTION DATE: **QC03**

宁波市兴达电梯有限公司
NINGBO XINGDA ELEVATOR CO., LTD.

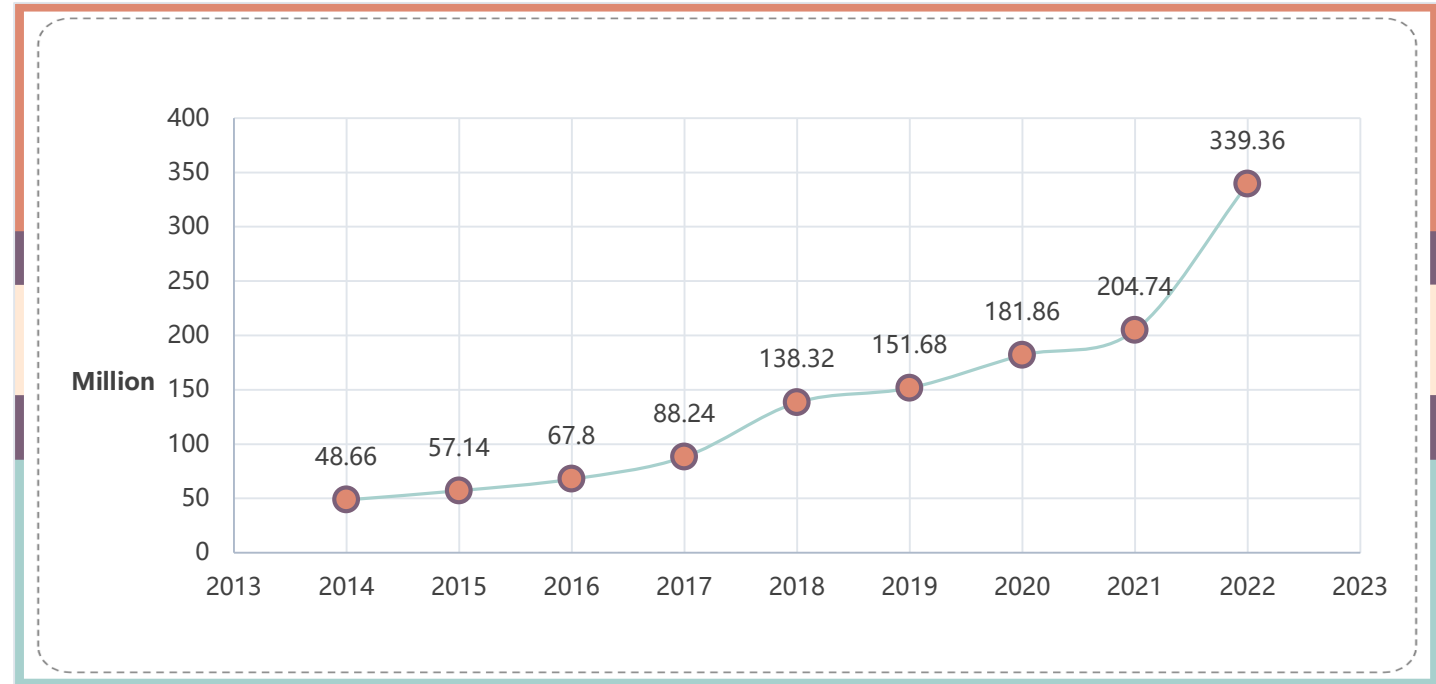
PART.03

Marketing

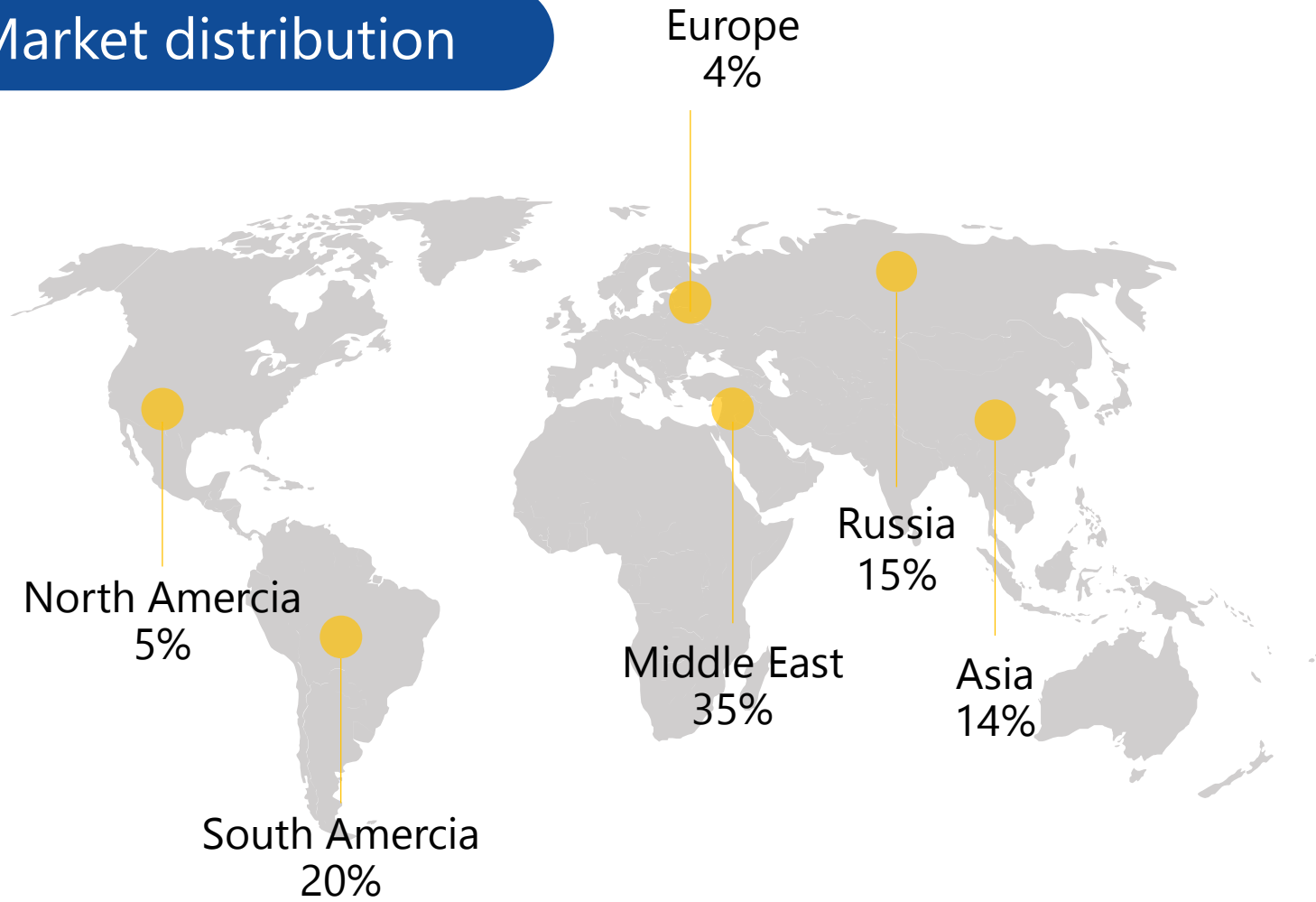


Sales Development

- Acquire elevator factory in 2018, the purchase prices of the bulky products dropped overall. So the sales amount in 2018 increased a lot.
- The substantial growth in 2022 comes from the accumulation of large-volume buyers and large maintenance projects, such as projects for subway and airport.
- Our sales target in 2023 is 500 million.



Market distribution



- 1 Middle East
- 2 South America
- 3 Russia

Other countries 7%

Clients

Companies engaged in the trade of elevator accessories locally, we will recommend hot-selling products in local market for these clients, to help them develop their business.



20%
Trading company

30%
Brands' branches



TKE, Kone, Otis, Schindler and other international brands' branches and distributors in different countries, we could supply original parts for them

Purchase elevator parts from different manufacturers to assemble the complete elevator and escalator



15%
Elevator assembly company



10%
Construction company

Bidding for property projects, responsible for the installation and maintenance of elevators and escalators in the building

25%
Maintaining company



Maintain elevators and escalators, renovation of old elevators, we can provide technical support and renovation solutions for such customers

Clients



TK Elevator India Private Limited

TK Elevator Kuwait for General Trading
and Contracting Co. W.L.L.

TK ELEVADORES CHILE S.A

TK ELEVADORES COLOMBIA S.A

TK ELEVADORES CENTROAMERICA SA



KONE Areeco Ltd

KONE Bangladesh, TGBD

KPI ELEVATORS, INC(Kone branch in
Philippines)



Kinetic Hyundai Elevator Movement
Technologies Limited

Ideal ascenseur(Tunisia)



Mitsubishi Electric Saudi Ltd.



SCHINDLER LIMITED Kenya

Ascensores Schindler Chile S.A

PART.04

Contact us



Contact us

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Email: market@hqlifts.com

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